



*Wavion-Leadcom joint presence at Africa Telecom event, Côte d'Ivoire, Oct. 2011*

## **Wavion and Leadcom announced a Cooperation Agreement for Africa and Latin America**

**Yoqne'am, Israel, November 9, 2011** - Wavion™, a global leader in Wi-Fi solutions for service providers, governments and enterprises, and Leadcom Integrated Solutions, a global telecom system integrator, announced today a strategic cooperation agreement for Africa and Latin America.

Wavion, a Wi-Fi technology leader, offers complete end-to-end Wi-Fi solutions for operators, governments and enterprises in metro and rural areas. The solutions are based on Wavion Base Stations (WBSn) at 2.4 GHz, 5 GHz and 700 MHz, and include access, backhaul, CPEs, NMS, service provisioning and billing. Leveraging 802.11n MIMO with unique two-way Beamforming and powerful interference immunity, the WBSn family provides superior coverage and capacity, thus enabling service providers, communities and enterprises to deliver high quality service while reducing CAPEX and OPEX by more than 50%.

"We see a growing demand for Wi-Fi in our markets", said Ofer Ahiraz Leadcom CEO. "A growing number of our customers, telecom operators are asking us for Wi-Fi solutions for applications such as wireless broadband access, hot spots and cellular offloading. With this agreement we will be able to offer operators best carrier-grade Wi-Fi solutions with high quality of service and lowest cost per sq-km".

"Leadcom is an excellent partner for Wavion in Africa and Latin America markets", said Zeev Farkash, Wavion's EVP of sales. "Leadcom's local presence and vast integration experience enable Wavion to offer a comprehensive solution with local support to operators in these emerging markets".

## **About Wavion**

Wavion is a technology leader in outdoor Wi-Fi applications for metro and rural areas with deployments in more than 75 countries. The company's two-way digital Beamforming and powerful Interference Immunity Suite are the first and only technology to resolve the significant performance, penetration and profitability challenges facing large-scale metro and rural deployments. Featuring Wavion Base Stations with 802.11n (WBSn) in 2.4 GHz and 5 GHz unlicensed bands and in 700MHz licensed band, Wavion offers end-to-end solutions including access, backhaul, CPEs, management and service provisioning tools. Wavion is privately held and backed by Tel Aviv-based investors Elron Electronic Industries Ltd. and BRM Capital. Wavion's headquarters are located in Yoqne'am Israel, with worldwide offices in US, Brazil, Mexico, Colombia, India, China, Philippines, Singapore, South Korea, Africa and Russia.

Additional information about Wavion is available at [www.wavionnetworks.com](http://www.wavionnetworks.com).

Wavion is presenting in **Africa Com 2011** exhibition, **November 9-10, 2011**.  
Come visit us at **Booth B13**, Cape Town Convention Center, South Africa.

## **About Leadcom Integrated Solutions**

Leadcom Integrated Solutions is one of the world's largest telecommunications groups. The group operates subsidiaries in 28 countries worldwide, primarily in Africa, Central and South America. It currently employs more than 600 employees around the world and is a supplier of services in the fields of deployment and maintenance of cellular and wireless communications infrastructures, since 1982.

Additional information about Leadcom is available at <http://www.leadcom-is.com> .

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